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Thursday, 06 January 2005

Dear Sir / Madam,

Application for Associate Consultant position

I would like to apply for the above position advertised on www.topconsultant.com.

As you will see from my CV, my experience is varied but has focused on the interface between business and technology, focusing on process design, business analysis and communications. I am especially strong in situations that require innovation, strong communication skills and problem-solving.

I am currently a Lecturer in Organisation and Technology at Lancaster University, completing a book on Mobile Strategies (to be published by John Wiley & Sons). Prior to this I ran two teams of process / business analysts consultants implementing process & change management solutions within "3", Europe's largest mobile start-up. I believe my skills and experience will add considerably to your offerings. My recent experience includes:

- Designing and implementing the business processes for 3's Product, Publishing and Business Operations divisions, and rolling these processes out internationally (to Italy, Australia, Austria, Sweden and Hong Kong).
- Designing the process methodology for Hutchison 3G and managing the vendor selection for process software.
- Supporting business development for Xansa change management consultancy. I participated in the bid for '3' and managed the bids for RBS and BAT projects.

Prior to 3, I worked as a Management Consultant in Xansa's Change Management department focusing on Process Transformation and Change Management solutions. I believe I can offer you strong client-facing and team working skills combined with detailed knowledge of Process Re-engineering, Business Analysis and Change Management in a pressured environment.

I look forward to hearing from you.

Yours sincerely,

Dr. Joe O'Mahoney