Chapter 6 Summary Review Questions

1. How do PBFs differ from project owner organizations?

The principal difference from a SPO perspective is that PBFs have project capabilities as their core operational capability, while for owner organizations, project capabilities are a dynamic capability.

2. What is distinctive about a project-based sector?

A project-based sector is one that is dominated by project-based firms which supply project owners with the human and materials resources they require for their projects. Examples include management consulting, construction, film, and shipbuilding.

3. What is the difference between a P-form corporation and a PSF?

A P-form corporation typically has significant assets such as factories from which it supplies technical sub-systems to the project and is usually incorporated as a limited liability company. A Professional Service Firm supplies only high-grade human resources to the project and is traditionally organized as a partnership with unlimited liability for the partners, although this particular aspect is now changing for the larger PSFs.

4. What are the different viable market positionings for PSFs?

These are *strong ideas* with a reputation for exciting design solutions; *strong experience* with the ability to solve complex problems for owners; and *strong delivery* with a reputation for reliable delivery on less complex projects

5. Why are project networks important for PBFs?

Because they often need to collaborate in order to provide the resources the owner needs for delivery of its projects.